



## **JUNIOR BUSINESS DEVELOPER**

### **Company**

Firalis is a biotechnology company with a mission to improve disease outcome, therapeutic decisions and generate savings in healthcare through biomarker discovery, development and regulatory qualification that ultimately leads to biomarker-based diagnostics. With a strong expertise and a very high quality environment (ISO 9001, ISO 13845, ISO 17025 and NF S 96-900), Firalis manufactures RUO/IVD kits and provides a comprehensive range of biomarker services from research to clinical trials in key therapeutic areas.

### **Location**

Huningue, France (near Basel area, in French side at the heart of BioValley, at the triple border of France, Germany and Switzerland)

### **Job description**

Firalis is looking for talented candidates to join the business department. The candidate should be highly motivated to match company goals of expansion. The role requires a good scientific, CRM tool and prospection knowledge to present innovative products and services to prospects and customers in an international environment. Experience is an asset.

### ***ESSENTIAL JOB FUNCTIONS***

- Prospect for potential new clients
- Presentation & client interactions
- Generate proposals, presentations, and participate to marketing strategies
- Attend congresses and networking events

### ***MINIMUM REQUIREMENTS***

- Ability to work independently and in a team environment
- Excellent communication and interpersonal skills
- Scientific skills in biology (e.g. proteomics, genomics, metabolomics, flow cytometry)
- Fluent in French and English, another language would be an asset
- Familiarity with QMS (quality management systems) would be a plus

Interested candidates are welcome to send their CVs and letters to [sales@firalis.com](mailto:sales@firalis.com)

This job description is not intended to be all-inclusive. Employee may perform other related duties as negotiated to meet the ongoing needs of the organization. Contract duration may vary from 6 months to permanent.

FIRALIS S.A., 35 Rue du Fort - 68330 Huningue, France